

# The What, Why and How of a Management System

A comprehensive management system translates strategic vision and annual objectives into a connected operations system that is understood and implemented organization-wide.



## What It Is

A Management System is an integrated set of processes, tools and technology to help develop strategy and annual objectives, translate them into operational actions, and monitor the effectiveness of both. This framework empowers managers and employees to drive process improvement on a daily basis in alignment with the organization's strategic direction.



## Why It Matters

A Management System helps organizations achieve strategic objectives, sustain improvements, create and maintain a facility for change, meet and exceed customer expectations, attain high-performance objectives and gain competitive advantage.



## How It Works

A Management System helps align daily business activities with long-term strategy execution — cascading objectives and measures deep into the organization. Used as a decision-making framework, web-based Dploy Solutions technology accelerates management system adoption and can help achieve results faster.

## Dynamics of an Effective Management System

### 1. Execute Strategy

Establish and adopt strategic objectives at every level of the organization.

### 5. Develop Leadership

Apply new coaching and mentoring tools and techniques to help managers motivate their teams and drive problem-solving and performance.

### 4. Track Performance

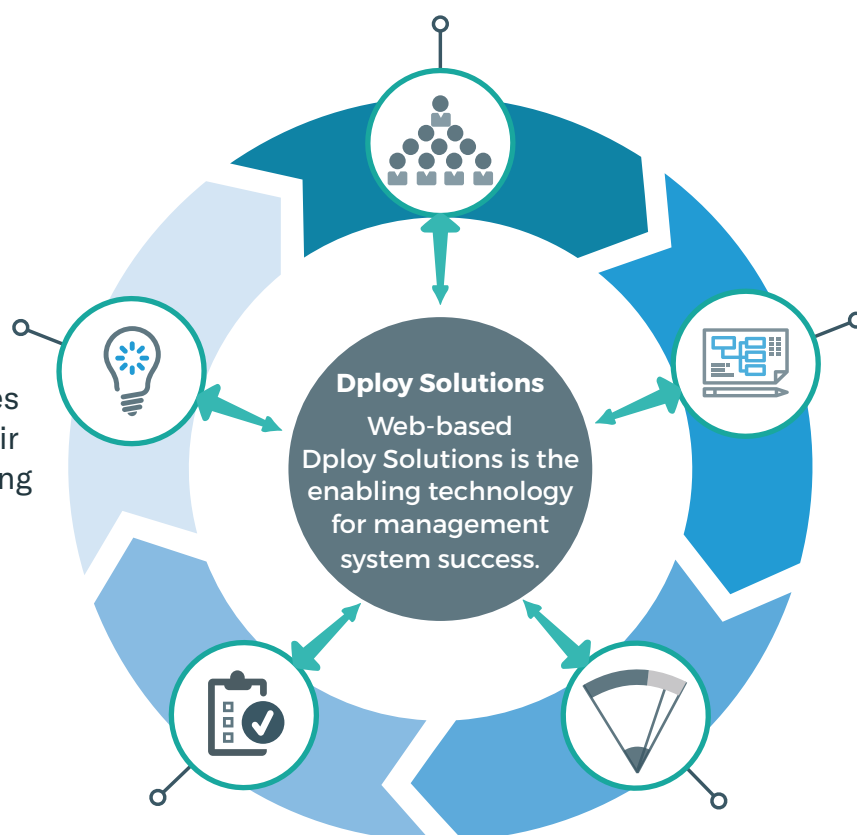
Implement monthly, weekly, daily and hourly performance tracking, problem-solving and corrective action tools to maintain progress.

### 2. Deploy Goals

Identify and deploy goals and action plans at every level that are aligned with the Annual Operating Plan.

### 3. Align KPIs

Develop and cascade critical Key Performance Indicators (KPIs) that serve as accurate measures of progress and achievement.



Achieve Goals  
Accelerate Change  
Sustain Improvement



Value Creation

## What a High-Performance Organization Looks Like

- Metrics are defined, understood and aligned to key objectives
- Strategic objectives cascade to all levels of the organization
- Cross-functional teams work together with shared goals
- Individual engagement and accountability increases
- More business objectives are accomplished in less time
- Customers and peer groups notice and embrace changes
- Increased flexibility and responsiveness accelerate business value

Learn more about TBM's Management System →

Speed wins every time.

TBM specializes in operations and supply chain consulting for manufacturers and distributors. We accelerate operational performance to make you more agile and help you accelerate business performance 3-5x faster than your peers.