

EVENT

# Management System Bootcamp March 7-8, Scottsdale, AZ

For Senior Ops Leaders

Hosted by the well-known and trusted operations experts at TBM Consulting Group:



→ [March 7-8, 2023](#)



→ [The Scottsdale Resort at McCormick Ranch Scottsdale, AZ](#)



## DAY 1:

Runs from 8:00 am to 5:00 pm and includes a lite breakfast, lunch, and group dinner.



## DAY 2:

Runs from 8:00 am to 4:00 pm and includes a lite breakfast and lunch.

## Kick Your Lean Management System into High Gear. And Get the Business Results You Demand.

If your investment in continuous improvement isn't generating significant and sustainable growth for your business, then it's time to put your management system through its paces. At our two-day intensive Management System Bootcamp, presented by the creators of the proven TBM Management System, you'll learn why your management system isn't working the way you need it to. And you'll discover how to get it into its best shape ever to quickly deliver the impact your business needs.

## Who Should Attend?

- COOs
- Vice Presidents of Manufacturing, Operations, Supply Chain, or Lean/Continuous Improvement
- Directors of Operations and Site Leaders are welcome to attend with members of the executive team
- Private Equity owners, operating partners, and executives from PE-backed portfolio companies

## What You'll Learn?

- The fundamentals of an effective lean management system
- Root causes of management system failures and shortcomings and how to avoid them
- The strengths and weaknesses of your existing system
- Proven techniques for adopting the right management practices and driving behavioral change
- Teaching and coaching strategies to get your entire team on board
- Proven strategies for effectively managing your team through change

**DAY 1: 8:00 am – 5:00 pm**

Overview	Topics Covered
<p><b>System Structure, Alignment &amp; Connectivity to Financials</b></p> <ul style="list-style-type: none"> <li>Management system overview &amp; high-level structure, expected impact &amp; importance, examples, and why you may need to adopt or adjust / improve effectiveness of your current system.</li> <li>How to ensure alignment from strategic objectives and translate into annual operating plans (AOP).</li> </ul>	<ul style="list-style-type: none"> <li>Introductions</li> <li>Expectation Setting</li> <li>System Structure</li> <li>KPI setting &amp; alignment</li> </ul>
<p><b>Business Control</b></p> <ul style="list-style-type: none"> <li>Review of the management processes that you must follow in order to drive business control.</li> <li>How to use a business control center for running meetings, engaging departments, and reviewing progress. Begin using the TBM Business Control Center “in-a-box”.</li> </ul>	<ul style="list-style-type: none"> <li>Business Control, Tier Process</li> <li>Break</li> <li>Business Control Meeting Best Practices</li> <li>Exercise: How to Run a Business Control Meeting</li> </ul>
Lunch	
<p><b>Abnormality Management &amp; Problem Solving</b></p> <ul style="list-style-type: none"> <li>How to create a process for abnormality management which includes tools and technology for diagnosing root causes of problems, problem solving, escalation, and sustainment. Standardized roles and responsibilities for problem identification and course correction.</li> </ul>	<ul style="list-style-type: none"> <li>Abnormality Management &amp; Problem Solving</li> <li>A3 Introduction</li> <li>Break</li> <li>Exercise: Problem Solving</li> </ul>
Pulse Check / Adjourn	
Casual Group Dinner	To Be Announced

**DAY 2: 8:00 am – 4:00 pm**

Overview	Topics Covered
Pulse Check Review	
<p><b>Management Behavioral Best Practices</b></p> <ul style="list-style-type: none"> <li>How to formalize systemic management behaviors to ensure that the important things are getting done. Understand required management behaviors, how to teach, coach and mentor vs. direct and do.</li> <li>Understand leadership standard work best practices.</li> <li>How to become a learning organization and drive effective execution down into the organization.</li> </ul>	<ul style="list-style-type: none"> <li>Layered Auditing and Gemba Coaching</li> <li>Break</li> <li>Leadership Standard Work</li> <li>Exercise: How to Practice Leadership Standard Work</li> </ul>
Lunch	
<p><b>Managing Your Team through Change</b></p> <ul style="list-style-type: none"> <li>How to manage apprehension</li> <li>How to evaluate and address flight risk</li> <li>How to communicate change</li> </ul>	
<p><b>Tracking Baseline Performance</b></p> <ul style="list-style-type: none"> <li>How to identify gaps and improvement priority areas in your current system. TBM will review their diagnostic approach and provide examples of how other companies have used the assessment to create a go-forward improvement plan.</li> </ul>	
Break	
Wrap-Up / Adjourn	

## Your TBM Management System Bootcamp Instructors



**Dan Sullivan**

Executive Vice President,  
TBM Consulting Group

✉ [dsullivan@tbmcg.com](mailto:dsullivan@tbmcg.com)

Leads TBM's North American consulting operations. Longtime operations executive, a coach at heart and passionate about operational excellence, culture change and results.



**David Pate**

Vice President,  
TBM Consulting Group

✉ [dpate@tbmcg.com](mailto:dpate@tbmcg.com)

An experienced business leader with previous roles in plant management, planning and lean operations. He currently serves as Vice President, introducing new clients to TBM, cultivating long-term growth with current clients and on-boarding new clients.

## How You'll Win?

When your lean management system is in shape and operating the way it should, your organization can:

- Establish strategic objectives at every level
- Deploy goals and action plans for executing strategy
- Align KPIs with daily work
- Measure performance and create a problem-solving culture to stay on track
- Develop leaders capable of leveraging the full abilities of every member of the team

Ultimately, your management system can and should accelerate the achievement of strategic goals and help you sustain the financial gains you make. Management System Bootcamp helps make that happen fast.

## Pricing

**\$1,950 per person**

10% discount per person for two or more persons from the same company

[Register Now](#)

Get your lean management system in shape to deliver the results you need. [Visit our registration page](#) for the March 7-8, 2023 session or contact Cathy Walker at [cwalker@tbmcg.com](mailto:cwalker@tbmcg.com) to register.

**"I'm fired up and ready to go. It was exciting, thought provoking and engaging."**

Plant Manager, Private-equity owned, Industrial Manufacturing Company

## Speed wins every time.

TBM specializes in operations and supply chain consulting for manufacturers and distributors. We accelerate operational performance to make you more agile and help you accelerate business performance 3–5x faster than your peers.



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