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**TBM NAMES CARLISLE COMPANIES INC. WINNER OF 2011  
CORPORATE “PERFECT ENGINE” AWARD**

Durham, N.C. – June 9, 2011 – TBM Consulting Group, the global business improvement leader for the manufacturing and service sectors, presented Carlisle Companies Inc. with the 2011 “Perfect Engine” award recognizing the company’s commitment to a continuous improvement philosophy and its success as a “lean” enterprise. The award was presented at the Carlisle Companies Headquarters in Charlotte, NC on June 8, 2011. Accepting the award on behalf of Carlisle was Dave Roberts, Carlisle’s Chairman, President and CEO and Mike Voigt, Vice President, Carlisle Operating System. Carlisle is a diversified global manufacturing company serving the commercial roofing, energy, agriculture, lawn and garden, mining and construction equipment, aerospace and electronics, dining and food delivery, and healthcare markets.

“The Perfect Engine” refers to the precision interworking of human resources and physical assets to achieve outstanding productivity results that create business agility, growth and profitability. It is also the title of a book authored by TBM’s CEO Anand Sharma, who has consulted with hundreds of companies worldwide to implement and leverage a lean business system as an effective strategy for achieving and sustaining profitable growth.

This annual award honors a manufacturer that has been successful in implementing LeanSigma® methodologies, the fusion of the two most powerful business process improvement systems of Lean and Six Sigma, throughout the entire organization and throughout its value chain.

Just three years into its lean journey, Carlisle is using the LeanSigma® approach as part of a strategic roadmap for value creation and growth. Since 2008, approximately 42 percent of Carlisle’s associates have participated in at least one of Carlisle’s 1,000+ kaizen events. The company has rapidly deployed lean methodologies through a global implementation of the Carlisle Operating System - a global lean business management and performance system. Carlisle’s 75 sites are aggressively engaged in a lean transformation.

Some of Carlisle’s recent results include:

- 25% improvement in manufacturing productivity, while reducing manufacturing and warehouse space by 2.6 million square feet.
- Nearly \$45 million in divisional cost savings throughout the five strategic business platforms:
  - Carlisle Construction Materials
  - Carlisle Transportation Products
  - Carlisle Brake & Friction
  - Carlisle Interconnect Technologies
  - Carlisle FoodService Products
- Return on Invested Capital (ROIC) improved from 9% to 11% in 2010.

“Carlisle earned this year’s Perfect Engine award because of its unwavering commitment to business improvement,” said Anand Sharma, Founder and CEO of TBM Consulting Group. “Carlisle has demonstrated significant success in just three years and they are well on their way to creating a business engine capable of driving significant value creation for years to come. Leadership is clearly committed and they have made lean a strategic element of their long-term vision. They are doing things right by approaching improvements with the customer in mind, investing in their workforce and engaging suppliers. We are proud to be associated with Carlisle’s efforts to embed lean throughout the enterprise.”

David Roberts, Carlisle’s Chairman, President and CEO said, “We are honored to have been selected as the 2011 recipient of the Perfect Engine Award. The commitment to making all of our operations lean enterprises has transformed Carlisle and made us a stronger company. Efficiencies have improved at every level of our company and enabled us to increase our overall profitability in spite of difficult economic times. Our employees in every one of our operations not only enthusiastically welcomed the idea of making our manufacturing operations more productive, but became completely engaged in making it happen while taking pride in the contribution they each played. I believe our commitment to lean principles will continue to drive significant value creation throughout Carlisle in the years ahead.”

Photo:



**Figure 1: Left to Right: Anand Sharma, TBM Founder and CEO, Dave Roberts, Carlisle Chairman, President and CEO, Mike Voigt, Vice President, Carlisle Operating System, Bill Schwartz, TBM Executive Vice President.**

**About Carlisle Companies**

Carlisle Companies Inc. is a global diversified company that designs, manufactures and markets a wide range of products that serve a broad range of niche markets including commercial roofing, energy, agriculture, lawn and garden, mining and construction equipment, aerospace and electronics, dining and food delivery, and healthcare. Through its group of decentralized operating companies led by entrepreneurial management teams they bring innovative product solutions to solve the challenges their customers face. Their 11,000 employees worldwide, who generated \$2.5 billion in net sales in 2010, are focused on continuously improving the value of the Carlisle brand by developing the best products, insuring the highest quality and providing unequalled customer service in the many industries they serve. Learn more about Carlisle at [www.carlisle.com](http://www.carlisle.com)

**About TBM Consulting Group**

Headquartered in Durham, N.C., TBM Consulting Group is the leading provider of LeanSigma<sup>®</sup> Consulting and Training Services in North and South America, Europe and Asia. With more than 150 experienced consultants operating on five continents in seven languages across the globe, TBM has grown to be the worldwide leader in “lean innovation” and business improvement in the manufacturing and service sectors. The company’s mission is to help manufacturers and service companies create a competitive advantage to generate significant growth in sales and earnings. The company provides strategic direction and hands-on implementation to guide cultural and organizational transformation. TBM Consulting Group’s LeanSigma<sup>®</sup> approach integrates lean principles for market agility and responsiveness and Six Sigma’s focus on quality. For more information visit [www.tbmcg.com](http://www.tbmcg.com)

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